



PARTNER BRIEF

Armis – Salvador Tech Joint Solution Brief

Overview

As cyberattacks on industrial systems surge, visibility alone is no longer enough. Organizations must pair detection with guaranteed recovery to maintain resilience. Armis and Salvador Tech deliver a unified cyber resilience solution for OT and ICS environments. The integration brings together Armis Centrix™, the leading cyber exposure management platform, with Salvador Tech's instant recovery technology. Organizations gain real-time visibility into threats, asset risk, and recovery readiness, ensuring they can anticipate, withstand, and recover from cyberattacks in seconds, not days.

Challenges Organizations Face

Escalating OT threats - Cyberattacks targeting industrial environments are increasing 87% year-over-year, with average downtime costs exceeding \$280,000 per hour of outage.

Fragmented security & operations - SOC and OT teams lack shared context, slowing detection and delaying an impactful response.

Recovery gaps - 60% of organizations admit they lack confidence in their ability to restore critical systems quickly after a breach.

Compliance pressure - Regulatory frameworks like NIST CSF, IEC 62443, and new SEC rules demand evidence of both best practice implementation of threat detection and recovery readiness.

The Joint Solution

The Armis–Salvador Tech solution closes the gap between continuous threat exposure management (CTEM) and recovery by unifying detection, response, and restoration in one integrated workflow.

Armis Centrix™ provides real-time asset intelligence, risk scoring, and threat detection across IT, OT, IoT, and medical device environments.

Salvador Tech ensures one-click, verified recovery for uninterrupted operations, reducing downtime from hours or days to seconds.

Together, the solution provides:

- Full-spectrum cyber resilience aligned with all five NIST CSF functions.
- Unified visibility and prioritized manageability of threat exposure and recovery posture across OT/ICS.
- A recovery-aware exposure management strategy that protects operations end-to-end.

How It Works



Telemetry Push - Salvador Tech's Cyber Recovery Unit (CRU) sends backup integrity, last recovery point, and recovery readiness telemetry to Armis Centrix™ via secure API.



Data Correlation - Armis maps recovery data against its live asset inventory, threat intelligence, and vulnerability insights.



Unified Visibility - Recovery health is displayed directly under each asset in Armis Centrix™, enriching its risk score and exposure context.



Coordinated Response - Security and OT teams detect anomalies, validate recovery posture, and trigger instant, verified recovery; all within a unified operational picture.

Key Benefits and Outcomes

Security Benefits

- 360° visibility: Asset risk, threat detection, and recovery readiness in one pane of glass.
- Early detection paired with verified recovery assurance, reducing mean time to respond (MTTR) by up to 80%.

Operational Benefits

- Faster incident response with coordinated SOC–OT workflows.
- One-click recovery accessible to all personnel, no specialized expertise needed.

Compliance Benefits

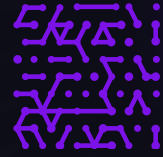
- Verified recovery posture supports NIST CSF and IEC 62443.
- Provides auditable evidence of recovery readiness for regulators and insurers.

Financial Benefits

- Cuts downtime from hours/days to minutes, preventing losses that average \$9.4 million per major OT incident.
- Minimizes operational, regulatory, and reputational impact.

Example Use Case

A global manufacturer experiences abnormal behavior on a PLC. Armis detects the anomaly, flags the affected device as high-risk, and via integration, shows the asset's backup status from Salvador Tech as verified and intact. The OT team executes recovery instantly through Salvador Tech's CRU, restoring operations in under 5 minutes. Production loss, regulatory impact, and millions in potential downtime costs are avoided.



Salvador Tech's platform is a leap forward in cyber resilience for Operational Technology (OT) and Industrial Control Systems (ICS). This market-first solution enables instant recovery, reducing downtime from hours or days to seconds, guaranteeing business continuity during and after cyberattacks. Trusted by Fortune 500 companies and critical infrastructure providers worldwide, Salvador Tech prevents disruptions across industries including Manufacturing, Utilities, Maritime, Logistics, Energy, Water & Wastewater, and Oil & Gas.



Armis, the cyber exposure management & security company, protects the entire attack surface and manages an organization's cyber risk exposure in real time.

In a rapidly evolving, perimeter-less world, Armis ensures that organizations continuously see, protect and manage all critical assets - from the ground to the cloud. Armis secures Fortune 100, 200 and 500 companies as well as national governments, state and local entities to help keep critical infrastructure, economies and society stay safe and secure 24/7.

Armis is a privately held company headquartered in California.

1.888.452.4011



Website

[Platform](#)
[Industries](#)
[Solutions](#)
[Resources](#)
[Blog](#)

Try Armis

[Demo](#)