

Partnership Summary

The Power Duo of Armis and Fortinet: Delivering Robust Cyber Defenses in OT



Power of Partnership

Armis Centrix™, the cyber exposure management platform, is powered by the Armis AI-driven Asset Intelligence Engine, which sees, secures, protects and manages billions of assets around the world in real time. Our seamless, frictionless, cloud-based platform proactively mitigates all cyber asset risks, remediates vulnerabilities, blocks threats and protects your entire attack surface.



Asset Management and Security

Complete asset inventory of all asset types allowing any organization to see and secure their attack surface



OT/IoT Security

Protect and manage OT/IOT networks and physical assets, ensure uptime and build an effective & comprehensive security strategy



Medical Device Security

Complete visibility and security for all medical devices, clinical assets and the entire healthcare ecosystem - with zero disruption to patient care



VIPR - Prioritization and Remediation

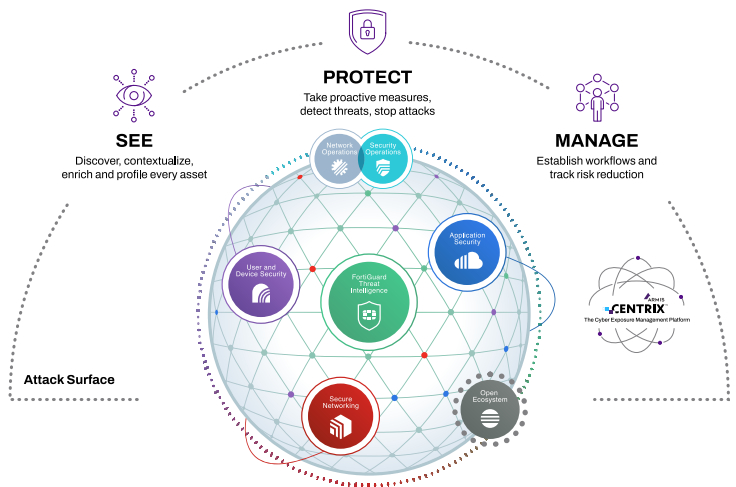
Consolidate, prioritize and remediate all vulnerabilities and security findings; improve MTTR with automatic remediation and ticketing workflows



Actionable Threat Intelligence

Early warning AI based system that leverages intelligence from the Dark Web, Dynamic Honeypots and HUMINT to stop attacks before they impact your organization

Armis Centrix™ the cyber security platform powered by an AI-driven asset intelligence engine working together with the Fortinet Security Fabric creates a unified visibility, security and enforcement ecosystem that delivers simpler, stronger and more efficient security controls for its customers.

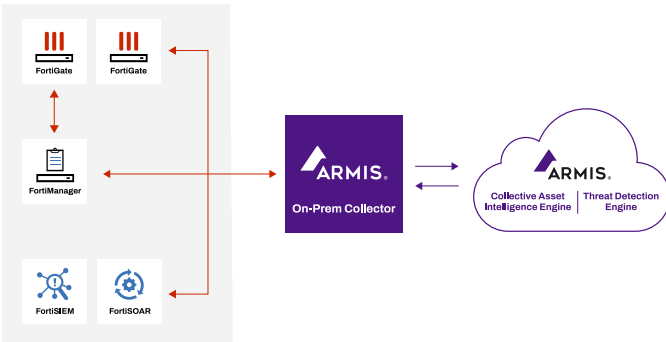


FORTINET

Supercharged Fortinet offering with Armis Centrix™

The Power Duo in Action

Armis and Fortinet have forged a strategic partnership, integrating Armis Centrix with the Fortinet Security Fabric to enhance security measures for customers. Armis, a leader in A.I. Asset Intelligence, tracks over 5 billion assets to help protect and manage attack surfaces effectively. The Fortinet Security Fabric, with over 70 integrated solutions, collaborates with security sensors and tools to enable real-time threat response.



FortiGate Traffic Ingest

Identify devices/assets and ingest traffic from remote locations without additional hardware, agents or intrusive scanning.

FortiManager Enforcement

Dynamically apply security controls on any device based on device type, vulnerabilities, risk severity, behaviors and threats

FortiSIEM Event Feed

Provide automated, actionable information based on Armis' extensive asset security datalake

FortiSOAR Orchestration (New)

Connector facilitates operations to get alerts and devices list, update the status of alerts, tag, and untag devices

The Armis and Fortinet partnership offers a range of integrated solutions designed to enhance your network security and efficiency. A standout feature of our collaboration is the integration with FortiGate Firewalls, where Armis can use a PCAP feed directly. This not only simplifies the deployment of Armis but significantly reduces the need for additional sensors or collectors.

The **FortiManager** integration with Armis allows for centralized policy and enforcement management across multiple FortiGates, providing a more efficient and unified approach.

The **FortiSIEM** integration allow SOC analysts to gain visibility over the entire attack surface, optimizing threat investigation and containment.

The **FortiSOAR** integration enhances orchestration and response activities by providing detailed insights on assets and risks, enabling more effective and rapid security measures.

These integrations maximize your Fortinet investment by delivering comprehensive security with streamlined management.

Value to the Customer

- 1 Unified asset intelligence and visibility
- 2 Helps customers achieve vendor consolidation goals
- 3 Simplification through integrations resulting in operational efficiency
- 4 Identify and better protection against weak or vulnerable attack surfaces
- 5 Faster Deployment at scale

In summary, leveraging the Armis Centrix™ asset intelligence engine alongside Fortinet FortiGate Next-Generation Firewalls empowers organizations to enhance their cybersecurity posture significantly. Armis Centrix offers unparalleled visibility and control over device security through its expansive knowledge base and powerful AI-driven anomaly detection, reducing risks and accelerating value realization.

Meanwhile, Fortinet FortiGate NGFWs provide robust, scalable threat protection and decryption, seamlessly integrating networking features for streamlined IT management. Together, these technologies facilitate a comprehensive cybersecurity strategy that emphasizes asset management, vulnerability remediation, and advanced threat detection, ensuring a more resilient and secure IT infrastructure.

Customer-Focused Outcomes



Discovery & Awareness

Armis provides discovery across all assets and devices whether physical or virtual. See what is happening in real-time across your environment down to a very granular level.



Protection & Security

Secure with proactive identification and mitigation of vulnerabilities & risks associated with all connected devices, reducing the overall threat landscape. Dynamically update policies on FortiGate.



Operational Efficiency

Automation of security workflows and processes, leading to increased efficiency and reduced operational overhead for IT and security teams. Push findings to Fortigate, Fortisoar for full security stack participation.



Continuity & Resilience

Enhanced resilience and continuity of business operations by safeguarding critical assets from cyber threats. Ensure full alignment of operations by adding Fortimanager.



Business Agility

The joint Armis - Fortinet solution is a seamless and scalable solution that grows with the organization, adapting to new devices and emerging threats.